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Presentation by
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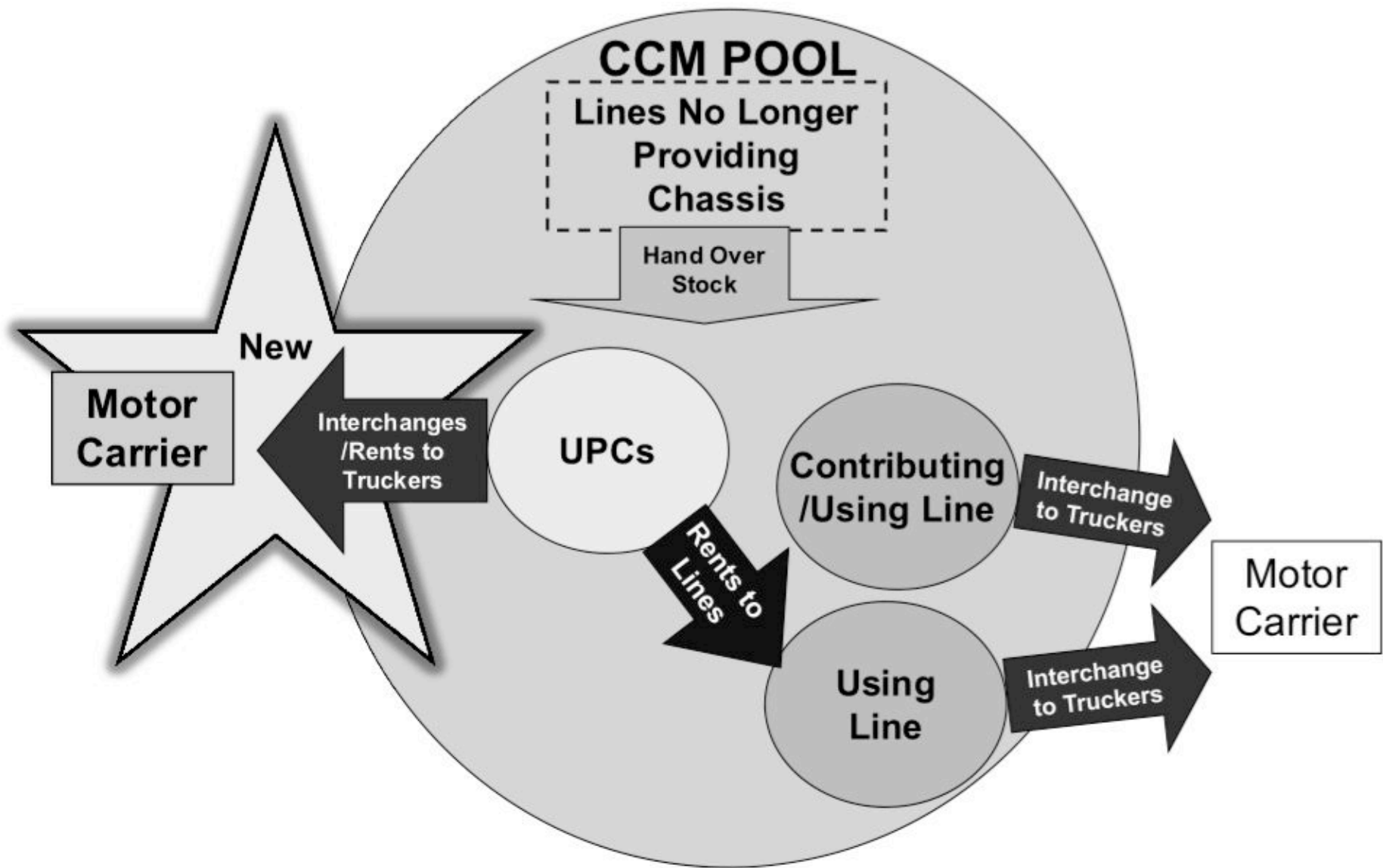
CCM Pools – Paradigm Shift – UPC Model

- OCEMA is comprised of all major carriers
- Has antitrust authority to collectively address legislative matter and to discuss and agree on voluntary guidelines concerning operational activities relative to equipment matter
- OCEMA own CCM which up to this point has focused on co-op pool operations

CCM Pools – Paradigm Shift – UPC Model

- Recent announcements by carriers most of which with no real substance have created unfounded speculation
- CCM has over the past several months developed a pool operating scenario which would allow carriers to get out of providing chassis
- Third parties would provide the chassis and invoice truckers directly

CCM Pools – Paradigm Shift – UPC Model



CCM Pools – Paradigm Shift – UPC Model

- OCEMA / CCM has met and reviewed their model with
 - CSX, NSRR, UPRR, BNSF
 - GPA, SCSPA
 - USMX
 - Flexivan and Trac
- OCEMA has coordinated meetings between
 - TRAC / USMX / OCEMA
 - Flexivan / USMX / OCEMA

CCM Pools – Paradigm Shift – UPC Model

- Flexivan and Trac
 - Realize that changes to M&R practices will derail this paradigm change
- Main take away
 - USMX to draft a letter of agreement that outlines the leasing companies continuing to utilize ILA/Union labor where (facility wise) the union currently has jurisdiction