

# **PRODUCTIVITY PANEL**

**David F. Adam**  
**MODERATOR**

**October 28, 2013**



# INTRODUCTION OF PANEL MEMBERS

- **Jeff Bader**
  - President of Bi-State Motor Carriers
  - Owner of Golden Carriers
  - 4-term Councilman, Borough of Woodcliff Lake, NJ
  - Graduate of Fairleigh Dickinson University
  - Married to Gerilyn, with three children

# INTRODUCTION OF PANEL MEMBERS

- **Jim Pelliccio**
  - Poor guy who volunteered to take my place at PNCT
  - President of Port Newark Container Terminal
  - Member of Ports America Leadership Team
  - 25 years experience in domestic & international transportation in the U.S. and Canada
  - PNCT is undergoing \$500-600 million capital expansion program

# INTRODUCTION OF PANEL MEMBERS

- **Dennis Daggett**
  - President of Atlantic Coast District of the ILA
    - ACD covers ports from Maine through Virginia
  - President of ILA Local 1804-1
  - Fourth-generation longshoreman, son of ILA President Harold Daggett
  - Dennis has been involved in all facets of the longshore industry
  - Married to Marisa, with two kids, Alexa and Joseph

# INTRODUCTION OF PANEL MEMBERS

- **Stephen Knott**
  - General Vice President of the ILA
  - Past president of the Atlantic Coast District
  - 47-year veteran of the ILA and past president of Local 1 in NY-NJ (checkers)
  - Elected International Vice President and to Executive Board 1997
  - Established ACD Technology and Compliance Committee to protect ILA jurisdiction
  - Winner of United Negro College Fund's Man of the Year Award
  - "Good Scout" Award winner, Greater NY Council Boy Scouts America
  - Native New Jerseyan, married to Joanne, with two daughters and four grandchildren

# INTRODUCTION OF PANEL MEMBERS

- **John Nardi**

- President, New York Shipping Association
  - Along with Joe Curto, led NYSA bargaining — 12 months
- 30-year veteran of the maritime industry
- Started at Atlantic Container Line
- In 1994 moved to Hapag-Lloyd, worked in series of management positions
- Most recent position prior to NYSA, responsible for Latin American & South American operations
- Board of USMX
- Board of Ocean Carrier Equipment Management Assoc. (OCEMA)
- Board of Consolidated Chassis Management (CCM) — Mister Chassis
- Member of working group of World Shipping Council

# PORT PRODUCTIVITY

- Complicated subject
  - Throughput
  - Moves per hour
  - Manhours per lift
  - Velocity
  - Capacity

# **PORT OF NEW YORK & NEW JERSEY**

- **Well-positioned**
- **Large local population**
- **Good infrastructure**
- **Good rail connection to upper Midwest**
- **Proactive leadership**
- **Strong working relationship between the parties**
- **Working diligently on raising the Bayonne Bridge**
- **50-feet of draft**



# ISSUES

- Chassis
- Infrastructure development
- Implementation of the new NYSA contract and the opportunities and threats involved
- Implementation of the Clean Truck program
- NY-NJ Waterfront Commission and the troubled relationship
- Terminal congestion and the impact on the trucking community
- Terminal automation
- New P3 service — FMC calls for global summit on impact; shippers worried about 350+/- ships narrowing to 255

# CONCLUSION

- Port of NY & NJ has a great future and is well-positioned
- The work is hard, but the parties are used to it and know how to work together
- Thank you to the panel and thanks to the audience